

# Where Do You Buy Garment Surplus in India?



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Garment surplus in India is traded mainly by stock-lot firms in Delhi (Tughlakabad, Seelampur and Laxmi Nagar) and around the Khaderpet market in Tiruppur, with agents linking factories, brands and dealers. Lots run from 1,000 to 50,000 pieces in the one detailed source we have, a 2023 trade feature. Most of it is sold within India, so a foreign buyer needs an exporter of record, the right releases and a full-lot inspection.

## The Short Version

- Delhi stock-lot firms in Tughlakabad, Seelampur and Laxmi Nagar buy surplus from factories across India, often through agents (trade press, 2023).
- Tiruppur's surplus trades around Khaderpet, a market we can confirm only from listings, not from a first-hand buyer.
- Operators quoted lots of 1,000 to 50,000 pieces and a random check of about 10% of each lot.
- Most surplus is sold offline within India, so the dealer is rarely the exporter.
- Check for marks on every trim, ask whether the stock is truly surplus, and inspect the whole lot yourself.

Garment surplus in India is bought mostly from stock-lot firms in Delhi, in Tughlakabad, Seelampur and Laxmi Nagar, and around the Khaderpet market in Tiruppur, the knitwear town in Tamil Nadu. Agents connect the factories and brands that have the stock to the dealers who buy it, and nearly all of it is then sold within India. A foreign buyer can buy there, but has to bring the export papers and the quality check, because the trade isn't built to supply either.

Here's the honest limit of this page, dated October 2026. Most of the detail on how the trade works comes from one source, an Apparel Resources feature of 4 December 2023 that quotes Delhi stock-lot operators ([Apparel Resources, 2023](#), re-read 18 October 2026). The Tiruppur side rests on online listings, not on a buyer who has done it. We'd rather tell you that and give you a short page than dress one article up as a market study. We plan to talk to dealers in both places and update this.

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## SourcingFrom Intelligence

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- 01 **Delhi's surplus firms sit outside the factory belt.** The 2023 feature names Tughlakabad, Seelampur and Laxmi Nagar, and says agents "working with manufacturing firms, brands and surplus firms are also instrumental to this business". (*Apparel Resources, 4 Dec 2023 · Reported, one article*)
- 02 **Lots are big and checked lightly.** One Delhi dealer: "We got a stock lot of 1,000 pieces to 50,000 pieces and prefer to get as big as the lot." Firms "randomly check around 10 per cent of products of the total lot". (*Same source*)
- 03 **Khaderpet is real, but thinly documented.** An online business directory lists a category for branded export surplus garment wholesalers in Khaderpet, and a travel site lists a Khaderpet flea market for branded export surplus. The forum answer that first pointed us there has since been removed. (*Our research notes, checked 18 October 2026 · Reported, listing-level only*)

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### What we don't know yet

- ☐ Whether any Khaderpet or Delhi dealer exports, holds an IEC or invoices with GST.
- ☐ Current lot sizes and how much surplus is left after the US tariff cut in February 2026.

## 1. Where Is the Delhi-NCR Stock-Lot Trade?

Not where the factories are. The garment makers of the region work in Noida, Gurugram and Faridabad, and the [NCR apparel hub](#) page covers them. The stock-lot firms the trade press names are in Delhi itself, in Tughlakabad, Seelampur and Laxmi Nagar, and they buy from "nearly all the manufacturing hubs" through standing relationships with factories and through agents (Apparel Resources, 2023). One Delhi firm said it takes surplus from nearly every leading hub and holds good stock for three to four months if it expects it to sell.

Then it goes to Indian retail. "Almost all the surplus garments get sold offline," the feature says, through showrooms selling it as export surplus and through roadside sellers. That's a normal domestic trade, and a quick one. The same feature notes that only a few of these firms were starting to look at export. For a foreign buyer that means the Delhi firm is a source of stock, not of export paperwork.

## 2. What Is Tiruppur's Khaderpet Market?

It's where Tiruppur's surplus is said to be sold, and we can't yet tell you much more than that. The market shows up as a category of branded export surplus wholesalers in an online business directory and as a flea market on a travel site, and in videos selling Tiruppur export surplus (our research notes, checked 18 October 2026). An older forum answer that described brokers and hired checkers there is no longer online, so we don't repeat its detail.

What Tiruppur does produce is a lot of the stock. The town is built around volume knitwear for big buyers, as the [Tiruppur knitwear cluster](#) page explains, and in August 2025 the tariff shock left exporters holding finished orders they said they couldn't sell to anyone else (The Wire, 14 Aug 2025). That's the other route into Tiruppur surplus. Cancelled-order stock bought direct from the maker can come with an invoice and production records,

which a market lot can't. Why the original buyer's rights can still block it is on can you legally export surplus stock from India.

One line on Bengaluru, because buyers ask. Its "export surplus" shops are retail stores for Indian shoppers, useful as a sign of how common label cutting is, and not a wholesale route for an importer (our research notes, dated listings and a 2014 forum thread).

### **3. Where Does the Stock Come From?**

Operators gave three sources in 2023. Extra pieces made to cover quality losses, shipments rejected by buyers "due to quality, timely delivery or any other issues", and unsold stock from retailers and brands (Apparel Resources, 2023). Cancelled orders sit alongside these, and minor-defect goods are "a growing segment", priced by the level of defect.

They also gave a warning worth taking. "In the name of surplus, few of the manufacturers sell fresh garments similar to styles already selling as hot items in market" (same source). That isn't fraud on its own, since fresh stock can be fine stock, but it changes what you're buying. A copy of a selling style can carry someone else's design and marks without ever having been their order. Ask where each lot came from, and expect a vague answer for mixed stock.

### **4. Can You Export What You Buy There?**

Yes, through an Indian exporter of record, and only on the right papers. The dealer usually trades in India, so an IEC holder has to buy the lot on a tax invoice and sign the shipping bill. Branded stock needs the brand's release, or the trade cuts the label, as Delhi operators said plainly: without a release order "companies prefer to cut the label to avoid any further issues" (Apparel Resources, 2023). Cancelled orders may need the original buyer's

release, and mixed lots rarely get a preferential certificate of origin. Each of those papers is explained on [can you legally export surplus stock from India](#), and the exporter-of-record route in a market is on [can a foreign buyer shop an Indian wholesale market and export it](#).

## 5. What Should You Check Before You Pay?

Four things, at the dealer's godown, before the money moves.

1. **The whole lot, not a sample.** The dealer's check of about 10% sets its price. Yours has to cover sizes, styles and defects against the packing list, so plan a full count and a proper inspection.
2. **Every mark.** Labels are only the start. Look at woven tapes, prints, buttons, zip pulls, hang tags and polybags for a brand you don't own.
3. **The maker.** Ask which factory made each lot. A single-factory lot with an invoice is a different product from a mixed lot, legally and for quality.
4. **The exporter.** Agree who buys the lot on invoice and ships it before you choose anything.

If you want someone to inspect a mixed lot piece by piece and act as exporter of record, [SourcingSync](#) does both for foreign buyers.

## Questions Buyers Ask

Is Khaderpet worth a visit? 

Possibly, but go knowing it's a domestic market, and take your own inspector and exporter. We haven't confirmed how it works first-hand.

What size are surplus lots? 

Can I buy branded surplus and sell it with the brand on?



Is there garment surplus outside Delhi and Tiruppur?

